STATES OF DELIBERATION

29th October, 2008

Billet d'État No. XIII Article 4

AMENDMENT

Proposed by: Deputy A R Le Lièvre Seconded by: Deputy R Domaille

<u>Commerce and Employment Department – Distribution of Guernsey Dairy Milk</u> and Milk Products – Exclusive Rights

To add a further proposition as follows:

"4. That the above Resolutions, and all rights granted pursuant to them, shall have effect until the end of 2015, and that the distribution model shall be reviewed as part of a comprehensive report on the future of all aspects of the dairy industry, to be prepared by a working party appointed by the Policy Council, and presented to the States of Deliberation by no later than the end of 2013."

Explanatory Note

This amendment is intended to provide a reasonable period of certainty for all the industry's stakeholders, including milk distributors, together with the scope necessary for the States to put in place a strategy to ensure the continuing viability of the industry in the longer term.

STATES OF DELIBERATION

29th October, 2008

Billet d'État No. XIII Article 4

AMENDMENT

Proposed by: Deputy M M Lowe Seconded by: Deputy D B Jones

<u>Commerce and Employment Department – Distribution of Guernsey Dairy Milk and</u> <u>Milk Products – Exclusive Rights</u>

To replace proposition 1 with the following:

"1. That the Commerce and Employment Department (acting through Guernsey Dairy) should grant exclusive rights to licensed milk distributors to deliver Guernsey Dairy Milk and Milk Products to doorstep customers and commercial/retail customers within specified geographical areas, except in exceptional circumstances as determined by Commerce & Employment Department in negotiation with the Guernsey Milk Retailers Association."

and to delete Propositions 2 and 3.

Explanatory Note

- 1. This amendment has the flexibility for 'negotiation' with the GMRA if, as an another Guernsey liquor example, type of business was established needing tanker loads of cream that would go beyond the available from the milk distributors to deliver resources such quantities.
- 2. Commercial means non-retail establishments such as cafes, restaurants, hotels, catering etc
- 3. Retail means shops, garages, supermarkets etc.

STATES OF DELIBERATION

29th October, 2008

Billet d'État No. XIII Article 4

AMENDMENT

Proposed by: Deputy R R Matthews Seconded by: Deputy J A B Gollop

<u>Commerce and Employment Department – Distribution of Guernsey Dairy Milk and Milk Products – Exclusive Rights</u>

To insert "and retail outlets (such as shops, supermarkets and garages)" immediately after "doorstep customers" in paragraph (b) of Proposition 1; and to insert "other than retail outlets (such as shops, supermarkets and garages)" immediately after "commercial customers" in each of Propositions 2 and 3.

Explanatory note

This amendment would result in a free market for Dairy Products in the catering and production sectors.