

## **APPLICATION FOR A GUERNSEY AIR TRANSPORT LICENCE**

1.					
Name of Applicant (including any trading name): Aurigny Air Services Ltd					
Address for Correspo	ndence: State	es Airport, La Planque Lane, Forest, Guernsey			
GY8 0DT					
Contact Information: Telephone:		01481 268804			
	Fax:	N/A			
	e-mail	malcolmcoupar@aurigny.com			
		· ************************************			
		9			
2.					
Route to which the application relates: GUERNSEY-SOUTHAMPTON					
<b></b>					
3.					
Is the application for:	a sche	eduled passenger service ? or YES			
	a char	rter passenger service ?			
Will cargo be carried	as part of the	service ? Yes X No			

4.				
Applicants must hold a valid Civil Aviation Authority Licence. Please state the	e relevant			
licence number: GB0373				
5.				
Will the flights to which the application refers include flights to or from:				
- any other place in the United Kingdom ?*,	NO			
- the Isle of Man ?,	NO			
- Alderney ?, or	NO			
- Jersey ?	NO			
* If yes, please specify:				
6.				
Proposed date of commencement of service: EXISTING SERVICE				
	<u> </u>			
7.				
Period of service: year-round X				
seasonal state period:				
Frequency of service: MINIMUM OF A DAILY SERVICE RISING TO 5 WHER	RE DEMAND			
WARRANTS IT.				

8.  Type of aircraft to be used and seating capacity:   ATT Y72 IS THE PRIMARY AIRCRAFT
Other aircraft in the applicants fleet, including seating capacity, that are considered suitable for the route:
DO228 Y18 AND E95 Y122 MAY BE USED TO RECOVER FROM DISRUPTION
OR WHEN DEMAND REQUIRES VARIED CAPACITY.
9.
Proposed fare structure: DYNAMIC PRICING RANGING FROM £45.99-£248.99
EACH WAY
10.
Contingency plan if services are delayed or disrupted:  BACK UP AIRCRAFT IN OWN
FLEET AND SUBCHARTERING FROM OTHER CARRIERS WHEN NECESSARY.
FLEET AND SUBURARIERING FROM OTHER CARRIERS WHEN NECESCART.
11.
Explain the need and/or demand for this service and the benefits that will derive to users and Guernsey if the application is granted:
HISTORICAL DEMAND RANGES FROM 110,000-180,000 ANNUAL PASSENGERS.
THE INTENTION IS TO PROVIDE A JOINT OPERATION WITH BLUE ISLANDS
TO PROVIDE THE CONSUMER WITH A RELIABLE HIGH FREQUENCY SERVICE
WITH THE BENEFITS OF BOTH CARRIERS DISTRIBUTION SYSTEMS AND
COMPETITIVE PRODUCTS AND PRICING.

12.	
How will the service be promoted ?: THROUGH AURIGNY'S EXISTING MARKETING	
CHANNELS.	
13.	
In the case of an application for a charter service, name and contact information of the charterer:	<b>:</b>
N/A	
APPLICATION AND DECLARATION	
I, the undersigned, hereby apply for the grant of a licence as described in this application and I declare that, to the best of my knowledge and belief, the statements given in this application and the contents of any documents accompanying it are true.	
11.4	
Signed: Date: 22 JULY 2021	
MALCOLM COURAR	
Print Name: MALCOLM COUPAR	
Position: CHIEF COMMERCIAL OFFICER	
NOTE: Section 18 of the Air Transport Licensing (Guernsey) Law 1995 makes it an offence to knowingly or recklessly produce information to the Department which is false, deceptive or misleading.	

<u>Applications</u>, supporting documents and evidence of insurance must be sent to the Transport <u>Licencing Authority</u>, Raymond Falla House, P.O.Box 459, Longue Rue, St Martin, Guernsey, <u>GY1 6AF</u>.